



allgemeine vermessungs-nachrichten.
Journal for Surveying and Geoinformation





2 Media Kit Journal

Fachzeitschrift

1	Profile	Page 3
T	Schedule and Subjects	Page 4
P	Advertising Rates	Page 6
F	Formats and Technical Information	Page 8
2	Circulation and Geographical Analysis	Page 12

Website

1	Profile	Page 14
F	Technical Information	Page 14
P	Advertising Rates	Page 15
N	Metrics	Page 15

Newsletter

1	Profile	Page 16
F	Technical Information	Page 16
P	Advertising Rates	Page 17
N	Metrics	Page 17

Your Contacts	Page 18
General Terms and Conditions	Page 19



3 Media Kit Journal

1 Title: avn.

2 Short Summary:

For more than 130 years, avn has been a fundamental source of information in the field of geodesy/survey and geoinformation. avn is independent, objective and scientifically well-grounded.

avn presents new technology and research in the field surveying as well as related disciplines such as photogrammetry or geomatics. Every issue has its own focus: optical 3D surveying, laser scanning, GNSS, land management, sensors and evaluation technologies, urban GIS, etc.

All scientific articles are subject to an expertise of international standards (Peer Review).

3 Target Group:

avn reaches professionals in industries, administration/authorities and sciences. It moreover addresses engineering consultants and students of all disciplines covered.

4 Publication Frequency:	6 issues per year	
5 Size of Journal:	DIN A4 (210 x 297 mm)	
6 Volume:	127 th Volume 2020	
7 Subscription Rates:	Annual Subscription	€ 123.00*
	Price per Issue	€ 15.80*

8 Organ:	–
9 Memberships:	–
10 Publishing House:	Wichmann Verlag im VDE Verlag GMBH Kaiserleistraße 8 A · 63067 Offenbach · Germany www.wichmann-verlag.de

11 Publisher: –

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14 Content Analysis avn. Juni 2018 – May 2019 (9 Issues)

Total Volume	420 pages = 100 %
Editorial Part	375 pages = 89 %
Advertisements	45 pages = 11 %
thereof Publisher's own ads	22 pages = 5 %
Inserts	0

15 Content Analysis of the Editorial Part 2019: –

*= plus postage



Issues and Deadlines	Planned Topics (subject to alteration – depending on available manuscripts)	Fairs, Events and Conferences
1 February Publication Date: 10.02.20 Advertising Deadline: 20.01.20 Editorial Deadline: 02.01.20	<ul style="list-style-type: none"> • Laserscanning and Image Processing (Contributions from the Oldenburger 3D Days) • GNSS Informations 	19th Oldenburger 3D Days Oldenburg, 05.02. – 07.06.20 Kurs für Ingenieurvermessung Munich, 03.03. – 06.03.20
2 April Publication Date: 14.04.20 Advertising Deadline: 23.03.20 Editorial Deadline: 03.03.20	<ul style="list-style-type: none"> • Geodesy (various topics) • GNSS Informations 	Ingeo Dubrovnik, 01.04. – 04.04.20 Control Stuttgart, 05. – 08.05.20 FIG Amsterdam, 10.05. – 14.05.20
3 June Publication Date: 15.06.20 Advertising Deadline: 25.05.20 Editorial Deadline: 05.05.20	<ul style="list-style-type: none"> • Data Acquisition in Geodetic Engineering and Monitoring of Structures in the Water Management 	AGIT Salzburg, 08. – 10.07.20
4 August Publication Date: 10.08.20 Advertising Deadline: 20.07.20 Editorial Deadline: 30.06.20	<ul style="list-style-type: none"> • Geodesy and Geophysics • GNSS Informations 	
5 October Publication Date: 05.10.20 Advertising Deadline: 14.09.20 Editorial Deadline: 25.08.20	<ul style="list-style-type: none"> • Current Engineering Surveying (IVK 2020) • GNSS Informations 	INTERGEO Berlin, 13. – 15.10.20
6 December Publication Date: 14.12.20 Advertising Deadline: 23.11.20 Editorial Deadline: 03.11.20	<ul style="list-style-type: none"> • Land Management 	


1 Advertising Sizes and Prices: (Please add the appropriate value added tax to all prices, if applicable)

Format	Width × Height in mm		Price b/w	Price 2c	Price 4c
	Bleed (add 3 mm bleed size on all four rims)	Type Area (column spacing: 6 mm)			
2/1 pages (Spread A4)	420 × 297		€ 2,230.–	€ 2,715.–	€ 3,360.–
1/1 page (A4)	210 × 297	165 × 237	€ 1,315.–	€ 1,790.–	€ 2,435.–
Juniorpage	148 × 210	123 × 175	€ 970.–	€ 1,385.–	€ 2,000.–
1/2 page vertical	104 × 297	79 × 237	€ 800.–	€ 1,180.–	€ 1,820.–
1/2 page horizontal	210 × 147	165 × 113	€ 800.–	€ 1,180.–	€ 1,820.–
1/3 page vertical	76 × 297	51 × 237	€ 655.–	€ 1,075.–	€ 1,720.–
1/3 page horizontal	210 × 105	165 × 73	€ 655.–	€ 1,075.–	€ 1,720.–
1/4 page	104 × 147	79 × 117	€ 460.–	€ 910.–	€ 1,550.–
1/4 page vertical	52 × 297	37 × 237	€ 460.–	€ 910.–	€ 1,550.–
1/4 page horizontal	210 × 79	165 × 50	€ 460.–	€ 910.–	€ 1,550.–
1/8 page	104 × 79	79 × 50	€ 345.–	€ 725.–	€ 1,375.–
1/8 page vertical	52 × 147	37 × 117	€ 345.–	€ 725.–	€ 1,375.–
1/8 page horizontal	210 × 40	165 × 28	€ 345.–	€ 725.–	€ 1,375.–

Specials/Advertorials: Rates on request

2 Preferential Placements
Title Page: (1/1 page 4c)

€ 2 160.–

Four-colored only. Format: 180 mm wide x 185 mm high. Other formats as agreed. No discounts can be given. Please be aware that the address label will be pasted at the bottom on the left-hand side. Logos must not exceed 40 × 40 mm. The Title Page image and the Inside Front Cover must fit into the journal's editorial standard. Please contact the editorial staff in case of queries. The publisher might dismiss ads with costs in case that these standards are not respected. Closing date and binding closing day for printing material (electronic file): 5 weeks before publication date (see pages 4–5).

Page 2., Inside BackCover and Back Cover: (1/1 Seite 4c)

€ 2 820.–
Binding Placement:
10 %
3 Discounts: On purchase within one year, starting with the publication of the first advertisement. Only one discount scale can be applied.

Frequency Scale: 3 × 5% 6 × 10% 9 × 15%

Volume Scale: 2 pages 5% 3 pages 10% 6 pages 15%

4 Recruitment and Classified Advertisements:

Box Number Charge

€ 10.00

per mm (1 column, 41 mm Width)

€ 2,50

(No additional discounts can be given.)

5 Special Advertisements: (Technical Information on pages 10 and 11)

Bound-In Inserts:

Discount: 1 sheet = 1 advertisement page.

Paper Weight	2-sided	4-sided	6-sided
up to 100 g/m ²	€ 1,375.–	€ 2,385.–	€ 3,380.–
up to 140 g/m ²	€ 1,465.–	€ 2,435.–	€ 3,425.–
up to 180 g/m ²	€ 1,510.–	€ 2,490.–	€ 3,475.–

 Multiple pages and more than 180 g/m² upon request.

Loose Inserts: Inserts up to 25 g (no discounts): **€ 780.– %**

Inserts with a higher weight upon request.

Prices include postage. Inserts with a thickness of 3 mm up to 30 mm require additional postage.

Affixed Reply Postcards/Samples, etc.:

Affixed Reply Postcards are charged as inserts.

We charge up to 25 g

€ 245.– %

(higher weights on request)

Extra costs for machine processing

€ 107.– %

Extra costs for manual handling

€ 195.– %
6 Contact, Advice, Booking:

Katja Hanel

Phone +49-69-840006-1340, Email: katja.hanel@vde-verlag.de

7 Terms of Payment/Bank Accounts:
Weberbank Actiengesellschaft, Berlin, Acc. No. 6 123 549 039,

BIC 101 201 00, IBAN DE36 1012 0100 6123 5490 39,

SWIFT/BIC WELADED1WBB

UniCredit Bank AG, Berlin, Acc. No. 2 668 386, BIC 100 208 90,

IBAN DE 78 1002 0890 0002 6683 86, SWIFT/BIC HYVEDEMM488

Payments are due in full within 30 days. The Publisher reserves the right to demand advances from new customers.



8 Media Kit Journal

- 1 Size of Journal:** 210 mm wide, 297 mm high, DIN A4
Full Page Type Area: 170 mm wide, 248 mm high
 4 columns each 38 mm wide
- 2 Printing and Binding:** Offset printing (sheets or rolls), saddle stitch or glue binding is used.
- 3 Electronic Data Submission:** For digital media please use our email address anzeigen@vde-verlag.de or send a CD-ROM/DVD. Please remark on Delivery Note:
 – order name/name and issue of publication
 – final output format (specify a bleed of 3 mm, if applicable).
- 4 Data File Formats:** We recommend the delivery of PDF data files. In addition, the following programs are supported:
 – Adobe Indesign/Photoshop/Illustrator up to Version CC
 – Microsoft Word up to Version 2016
 At least the file must be ready to be printed: all fonts needed have to be included, continuous-tone pictures require a resolution of 300 dpi and line art pictures at least of 600 dpi. No password protection.
- 5 Color Processing:** Process colors (CMYK) according to ISO 12647-2 (PSO), special colors on request. Our standard offset profile is „Coated FOGRA39 (ISO 12647-2:2004)“ of ECI.
- 6 Proof:** Color proofs for “standard print media” (bvdm). Digital proofs need to have the Fogra media wedge included to verify the color accuracy (available for purchase at the www.fogra.org). Proofs must have an official print control strip.

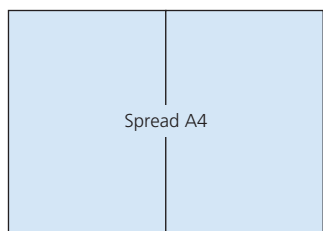
- 7 Data Archiving:** Data will be archived, therefore unchanged repetitions are possible. However, a guarantee on data archiving is not provided.
- 8 Guarantee:** Upon delivery of incomplete or incorrect data (text, colors, images), we assume no liability for printing results. Exposure errors due to incomplete or corrupted data files, incorrect preferences or incomplete information will be charged. This also applies to additional composition or reproduction work and for the consequences of incorrect proofs.
- 9 Contact:** Leonie Ströver, Order Management
 Phone +49-69-84 00 06-13 42
 Email leonie.stroeuer@vde-verlag.de

Requirements for a Smooth Production Flow

If not delivering a PDF/X-3 data file:
 Please make sure that all files and data necessary for reproduction are included. All TIFF or EPS picture files (including logos) have to be supplied. Do not save files in JPEG or GIF Format.
 Please make sure that all fonts used (in EPS files as well) are included or supplied additionally as printer and screen fonts.
 We are not able to modify or correct any Postscript files.
 For color advertisements you may only use the process colors cyan, magenta, yellow and black (CMYK), no RGB colors. If you are using special spot colors it must be denoted clearly as they have to be printed in a separate form and they are charged separately.
Please include a binding proof/laser printout.



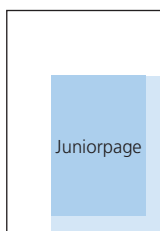
9 Media Kit Journal



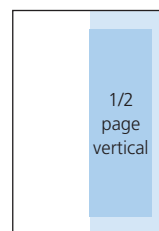
Bleed:
420 x 297 mm



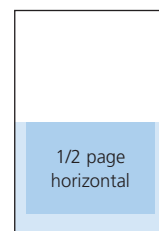
Type Area:
165 x 237 mm
Bleed:
210 x 297 mm



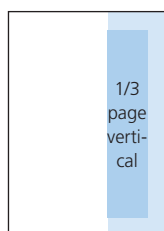
Type Area:
123 x 175 mm
Bleed:
148 x 210 mm



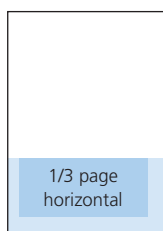
Type Area:
79 x 237 mm
Bleed:
104 x 297 mm



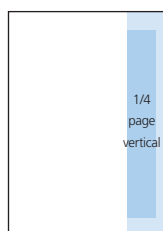
Type Area:
165 x 113 mm
Bleed:
210 x 147 mm



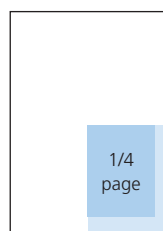
Type Area:
51 x 237 mm
Bleed:
76 x 297 mm



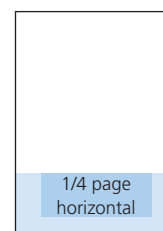
Type Area:
165 x 73 mm
Bleed:
210 x 105 mm



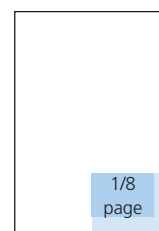
Type Area:
37 x 237 mm
Bleed:
52 x 297 mm



Type Area:
79 x 117 mm
Bleed:
104 x 147 mm



Type Area:
165 x 50 mm
Bleed:
210 x 79 mm

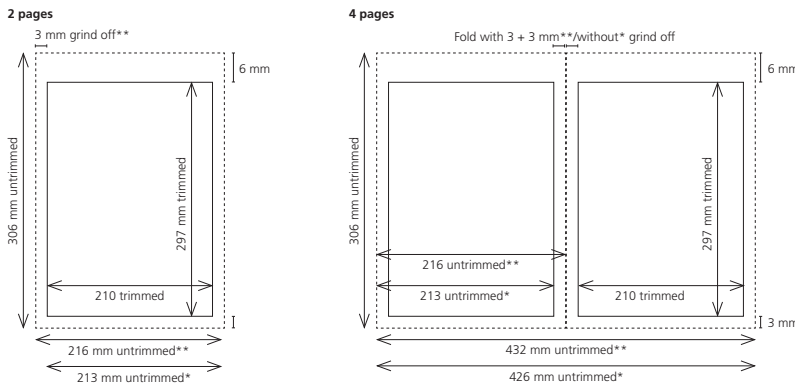


Type Area:
79 x 50 mm
Bleed:
104 x 79 mm

Bound-In Inserts: Prior to the final acceptance we need a sample (or at least a dummy with the expected weight and dimensions) of the planned bound-in inserts. Bound-in inserts are only allowed if they promote the sales program of one company only. According to postal regulations they must be designed in such a way, that they cannot be misinterpreted as editorial pages. The placement of bound-in inserts is constrained to the technical possibilities. Bound-in inserts printed on a non-paper material are only allowed if the publisher has the consent of the postal authorities.

Formats: Each sheet 306 mm high, 213/216 mm wide (including bleed: 6 mm at the head, 3 mm at the foot, 3 mm at inner and outer edge with adhesive binding or 3 mm at outer rim only with wire stitching).

Copies required: 2,000 copies

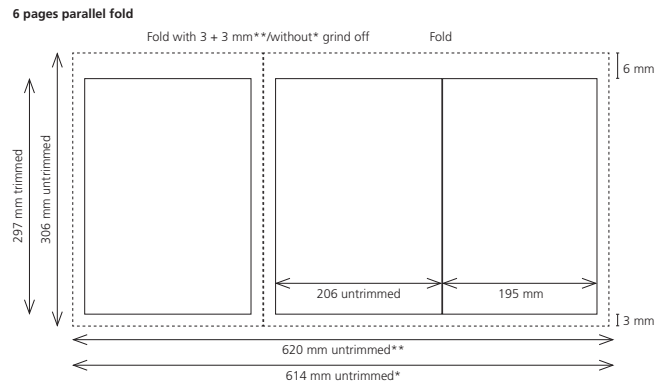


* wire stitching only ** adhesive binding only

Technical Specifications: The bound-in inserts are to be delivered untrimmed (and folded, if applicable). The front page of the inserts have to be clearly marked. They have to be ready for insertion without the need of further work. If any additional folding and/or gluing work is necessary, it will be charged separately. If the insert consists of several pages, it has to be folded in such a way, that it is closed in the direction of the fold (direction of the insertion). Otherwise extra costs have to be charged.

Delivery Address: Prepaid delivery, untrimmed and ready for insertion, with delivery note "For 'building & automation' Edition ... (No.)" to:

Grafische Werkstatt von 1980 GmbH
Yorckstraße 48 · 34123 Kassel · Germany



Loose Inserts: Prior to the final acceptance we need a sample (or at least a dummy with the expected weight and dimensions) of the planned inserts. Loose inserts are only allowed if they promote the sales program of one company only. According to postal regulations they must be designed in such a way, that they cannot be misinterpreted as editorial pages. The placement of loose inserts is constrained to the technical possibilities.

Insertion Note: A free note is included in the table of contents.

Copies Required: 2,000 copies.

Delivery Date: Up to 10 days after the deadline for advertisements, see schedule and editorial calendar.

Format: Maximum 205 mm wide x 292 mm high

Delivery Address:

Delivery of the inserts by trucks with tail-lift only, freight paid and ready for insertion, with delivery note "For 'avn.' Edition ... (No.)" to:

Grafische Werkstatt von 1980 GmbH
Yorckstraße 48 · 34123 Kassel · Germany

Technical Specifications: Loose inserts have to be composed of one piece and must be ready for insertion without further treatment. If any additional work (e.g. folding) is necessary, it will be charged separately. Inserts printed on a non-paper material are only accepted after presentation of a final sample and if the publisher has the consent of the printing shop and the postal authorities. If the insert consists of several pages, it has to be folded in such a way, that it is closed in the direction of the fold (direction of insertion).

Affixed Advertising Media: Affixed Reply Postcards are charged as inserts:
We charge up to 25 g **€ 245.- %**
(heigher weights on request)
Extra costs for machine processing **€ 107.- %**
Extra costs for manual handling **€ 195.- %**

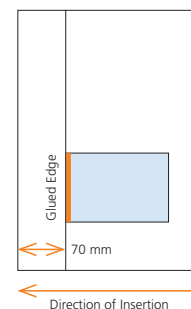
Other advertising material (samples, CD/DVD, etc.) is charged as loose insert.

Copies Required: 2,000 copies

Delivery Address for Affixed Advertising Media:

Prepaid delivery and ready for insertion, with delivery note "For 'avn.' Edition ... (No.)" to:

Grafische Werkstatt von 1980 GmbH
Yorckstraße 48 · 34123 Kassel · Germany



1 Circulation Monitoring: –

2 Circulation Analysis: Average number of copies
(The analysis has been generated on the base of copies delivered of avn 11-12/2018)

Copies Printed:	2.000		
Sold Copies:			
– by subscription:	614	thereof abroad:*	72
		thereof:	–
– other sales:	0	member-copies:	–
– individual copies sold:	0		
Free Copies:	1.236	thereof abroad:*	–
Surplus, Archive, and Specimen Copies:	150		

Status as of June 2019.

* Mainly Austria and Switzerland

3 Geographical Distribution Analysis: –

avn. – Committed to High Scientific Standard

Since October 2013, avn is listed in Scopus. Scopus is a data base of scientific technical papers which has been established by Elsevier in 2004. Scopus contains conference proceedings and the leading scientific magazines who commit to an international standard of expertise (Peer Review). Scopus listed papers derive from the fields of natural science, engineering, medicine, social sciences, arts and humanities.

Other Publications from Wichmann:



The **Wichmann Verlag** with its tailor-made professional media in the field of geoinformatics/GIS, geodesy/surveying, photogrammetry/remote sensing and transport planning, is regarded as one of the top addresses in geo-sciences and geo-technology. The media portfolio comprises professional books, loose leaf publications, the magazine avn and the magazines gis.Business, gis.Science as well as the internet portal gis.POINT.

Our **Book Programme** offers a wide range of topics on all areas of geodesy and geoinformatics, and addresses students, practitioners and scientists with textbooks, practical literature and conference proceedings. With more than 60 titles available in printed and digital formats it is the largest German-language professional book programme for this topic range.

gis.Business is the geoinformation technologies magazine for the German-speaking world. It provides well-researched, bimonthly reports on pioneering technical developments and introduces practical applications for business, administration and science.

The science journal **gis.Science** is the only scientific geoinformatics journal in the German-speaking world to present research results in this field. All submissions undergo a peer-review process compliant with international standards.

Profile

- 1 Web Address:** www.gispoint.de, www.avn-online.de
- 2 Short Summary:**
gis.POINT is the digital extension of the gis.Business, gis.Science and avn journals. With news, dates for your diary, an up-to-date job mart and regular blogs, the geoinformation and geodesy portal is developing into one of the most in-demand portals on the geoinformation and surveying scene. Also in great demand is the gis.Open zone, including conference presentations free to download.
- 3 Target Group:**
gis.POINT is aimed at producers, system vendors and surveyors, and GIS user sector decision makers in administration, the energy industry, agriculture and forestry, transport/navigation, architecture and construction planning.
- 4 Publishing House:** Wichmann Verlag im VDE VERLAG GMBH
Kaiserleistraße 8A · 63067 Offenbach · Germany
www.wichmann-verlag.de
- Editorial Department:** Annika-Nicole Fritzsch
Phone +49-69-840006-1381
annika.fitzsch@vde-verlag.de
- Online-Advertising:** Katja Hanel, Advertising Sales
Phone +49-69-840006-1341, Fax -1398
katja.hanel@vde-verlag.de

Technical Specifications

- 1 File Formats:** GIF, JPG, JPEG
Flash (.swf)
 - 2 Delivery Address:** Please send your advertising material/files for your campaign to the following address:
anzeigen@vde-verlag.de
 - 3 Delivery Deadline:** 7 days before start of campaign
- With this lead, we have enough time to test your files and to ensure a correct delivery of your campaign. Delays are otherwise not at our expense.
- On delivering your files, we need the following data:
- customer name
 - campaign name
 - contact for questions/check back
 - Target-URL/Click-URL
 - Alt-Text/Title-Text (optional)
- For Flash versions, we also need a GIF or JPG file as fallback of your advertising for users, who have no Flash installed.
- Reporting: You can request an evaluation of ad impressions and ad clicks.

1 Advertising Sizes and Prices

Format	Width x Height in Pixel	Rates* Category
Leader Board	728 x 90	€ 1,030.-
Wide Skyscraper	160 x 600	€ 1,155.-
Fullsize Banner	468 x 60	€ 525.-
Halfsize Banner	234 x 60	€ 375.-
Wallpaper	728 x 90 and 160 x 600	€ 1,705.-
Webcast/Whitepaper	3 months	€ 835.-
	6 months	€ 1,335.-
	12 months	€ 1,885.-
Online Advertorial		€ 915.-

- 1 Job Exchange:** Job offers: 2 months 520.-
every additional month: 189.-
- 2 Discounts:** -
- 3 Sections:**

Home Page	Marazines
News	Books
Blog	Jobs
gis.Open (WIA)	Wichmann Innovation Award
Events	Shop

4 Special Topics: -

5 Terms of Payment:

Weberbank Actiengesellschaft, Berlin, Acc. No. 6 123 549 039,
BIC 101 201 00, IBAN DE 36 1012 01006123 5490 39,
SWIFT/BIC WELADED1WBB

UniCredit Bank AG, Berlin, Acc. No. 2 668 386, BIC 10020890,
IBAN DE 78 1002 0890 0002 6683 86, SWIFT/BIC HYVEDEMM488

Payments are due in full within 30 days. The Publisher reserves the right to demand advances from new customers.

Audience: 4,310 unique visitors per month
11,078 page impressions per month
Source: Google Analytics (average August 2018 – July 2019)

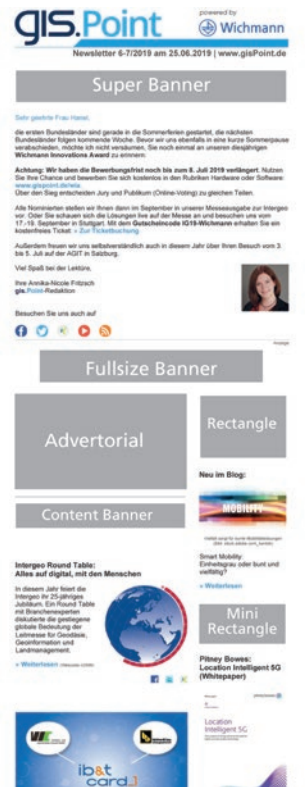
* = All rates are per month. Please add the appropriate value added tax to all rates, if applicable.

Profile

The monthly gis.POINT newsletter summarises the leading news from the geoinformatics and geodesy fields. It includes the most recent company and industry, science and research news, in addition to product news. The newsletter is published in HTML format.

Frequency: monthly

- Issue 1 28.01.2020
- Issue 2 25.02.2020
- Issue 3 31.03.2020
- Issue 4 28.04. 2020
- Issue 5 26.05.2020
- Issue 6-7 30.06.2020
- Issue 8 25.08.2020
- Issue 9 29.09.2020
- Issue S1 06.10.2020 (at Intergeo)
- Issue 10 27.10.2020
- Issue 11-12 24.11.2020



Technical Specifications

- 1 **Format of the newsletter:** HTML, text or PDF
- 2 **Delivery address:** Please send your advertising material/files for your campaign to the following address: anzeigen@vde-verlag.de
- 3 **Delivery deadline:** 7 days before start of campaign

With this lead we have enough time to test your files and to ensure a correct delivery of your campaign. Delays are otherwise not at our expense.

On delivering your files we need the following data:

- customer name
- campaign name
- contact for questions/check back
- Target-URL/Click-URL
- Alt-Text/Title-Text (optional, only for the HTML email)

- 4 **Contact:** Katja Hanel, Advertising Sales
Phone +49-69-84 00 06-13 41
Email katja.hanel@vde-verlag.de

1 Rates and Formats:

Format	Width x Height in Pixel	Rates*
Super Banner	560 x 90	€ 665.–
Fullsize Banner	468 x 60	€ 460.–
Content Banner	360 x 70	€ 410.–
Rectangle	180 x 150	€ 410.–
Mini Rectangle	180 x 85	€ 340.–
Standalone News-letter		€ 1,570.–

2 Advertorial: Rate: € 710.–

our offer:
interview
technical article
case study/application report
teaser max. 170 characters + image + URL-link

3 Discounts: on request

3 Terms of Payment:

Weberbank Actiengesellschaft, Berlin,
Acc. No. 6 123 549 039,
BIC 101 201 00,
IBAN DE 36 1012 0100 6123 5490 39,
SWIFT/BIC WELADED1WBB

UniCredit Bank AG, Berlin,
Acc. No. 2 668 386,
BIC 100 208 90,
IBAN DE 78 1002 0890 0002 6683 86,
SWIFT/BIC HYVEDEMM488

Payments are due in full within 30 days. The Publisher reserves the right to demand advances from new customers.

Data on Usage

- 1 **Subscribers:** gis.Point is aimed at producers, system vendors and surveyors, and GIS user sector decision makers in administration, the energy industry, agriculture and forestry, transportation/navigation, architecture and construction planning in addition to experts in research and development, and students of spatial sciences.
- 2 **Distribution:** 2,146 Subscribers as of July 2019

*= All rates are per month. Please add the appropriate value added tax to all rates, if applicable



Advertising Department



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Head of Advertising Department
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General Terms of Business of VDE VERLAG GMBH

for advertisements and third party inserts in magazines and books and for online advertising

1. Area of Application

Insofar as nothing else is expressly confirmed in writing by VDE VERLAG GMBH ("the Publisher") all contractual relationships of each of the Publisher's customers with the Publisher are governed solely by the following General Terms of Business. They are also solely binding when conflicting general terms of business of the Customer's have not been explicitly rejected by the Publisher.

2. Definitions

- 2.1. An advertisement is any promotional publication in printed materials or online offers of the Publisher.
- 2.2. An advertising order is a contract for publication of one or more advertisements of an advertiser or other person placing them on an online offer or in printed materials of the Publisher for the purpose of distribution. To become effective, such a contract must be confirmed in writing by the Publisher.
- 2.3. A standard advertising contract is one with a term of 12 months.
- 2.4. Online advertising is, for example, advertising banners, pop-ups, white papers, webcasts, microsites, webinars, special interest and/or keyword placements on the Publisher's online offers and in its electronic newsletters.

3. Rebates

Rebates on contracts with term of 12 months are based on the actual published scope of the advertisements during the 12 month period, insofar as the Publisher is not responsible for deviations from the agreed scope. In such a case the Customer shall pay the difference between the rebate granted in advance and the rebate as based on the actual scope of advertising.

4. Placement

- 4.1. The Customer shall notify the Publisher in good time before the closing time for advertisements in the event that advertisements, inserts and other supplements are to be published in particular numbers, particular editions or in particular places of printed matter.
- 4.2. Such a notification is made in good time if, assuming a normal course of business, the Customer can still be notified in writing in the event that the Customer's request cannot be carried out.
- 4.3. Placement requests for which a separate surcharge is not agreed are honoured solely at the Publisher's free discretion.
- 4.4. If the Customer decides that contrary to the original order an advertisement is not to appear in a preferred location, then the Customer must notify the Publisher of this in writing at least 6 weeks before closing time for advertisements.
- 4.5. Online advertising is placed by the Publisher at its equitable discretion with due consideration given to the interests of the Customer. Insofar as nothing else is agreed, the Customer does not have a right to a particular placement within the Publisher's online offers or newsletters.

5. Contents and Arrangement

- 5.1. The Publisher is entitled to refuse to publish advertisements, inserts or other supplements, as well as online advertising, because of its contents, its origin or its technical form, insofar as its contents violate applicable law or public morals or publication would be unreasonable for the Publisher. A publication is unreasonable for the Publisher if, for example, inserts or other supplements can give readers the impression, through their form or design, that these are parts of the printed matter for which the Publisher is responsible, or, if they contain advertising from any third party. The Customer will be notified of any such refusal to publish.
- 5.2. The publication of inserts and other supplements presupposes in principle that a sample has been submitted in advance.
- 5.3. Online advertising must be delivered by the Customer in accordance with the technical requirements of the Publisher no later than the deadline agreed in the order. The Publisher does not check whether or to what extent the advertising materials provided by the Customer are suitable for the Customer's advertising purpose and are in keeping with the Customer's needs. In the case of online advertising which due to its technical design allows collection and storage of usage data, the Customer assures that all such collection and storage of data is done in accordance with the statutory requirements (particularly those of the EU's General Data Protection Regulation (GDPR)).
- 5.4. Advertisements and online advertising which due to their editorial design cannot be recognized as such can be made recognizable as such by a clear notice such as "Advertisement" that is added by the Publisher.
- 5.5. The Customer warrants that the advertising materials supplied by the Customer as well as any linked target sites do not violate applicable law, and do not compromise or violate any rights of any third party. In particular, the Customer warrants that the advertising materials are designed so that (a) the impression of a system message cannot arise and (b) all functional elements (e.g. search screens, pop-up menus, selection boxes) can actually be activated.
- 5.6. The Customer is responsible for timely delivery of printing materials. The Publisher's obligation to keep printing materials expires three months after the advertisement was published.
- 5.7. If the Customer does not notify the publisher of any dimensions for the advertisement, the Publisher will execute it in the smallest format that is possible.
- 5.8. The Customer assures that it is the holder of all required usage and exploitation rights to the advertisements and grants the Publisher a usage right to the advertising materials that is simple, non-exclusive, non-transferable, worldwide, and limited in time to the period and in contents to the purpose of the contract. The Customer agrees to indemnify the Publisher upon first demand of all claims of third parties that assert a violation of rights and to render the Publisher compensation for all disadvantages and damages the Publisher sustains in this connection.

6. Publisher's Warranty and Liability

- 6.1. The Publisher warrants the print quality customary for orders of the type in question, in the context of the possibilities prescribed by the printing materials. If the printed advertisement is entirely or partially illegible, incorrect or incomplete, and if the Publisher is responsible for this, then the Customer shall have a right, as the Customer may choose, to a reduction in the price of the advertisement or to a replacement advertisement unless a replacement advertisement would be possible only at disproportionate costs.
- 6.2. The Publisher shall place online advertisements during the agreed period of time and keep the relevant websites available. The Publisher warrants that the website(s) on which online advertisements appear are available at least 161 hours per week. If, during the period of the contract, this availability stays behind what is contractually agreed, then the Customer shall be entitled to a reasonable reduction of the price. This does not apply if the inferiority of performance is insignificant.

6.3. The liability of the Publisher for compensation for damages is limited to intention and gross negligence, insofar as there is no loss of human life, bodily injury or damage to health and insofar as there is no violation of essential contractual obligations. In cases of slightly negligence violations of essential contractual obligations, the Publisher is liable only for the amount of damages that are typical of this type of contract and that could be foreseen when the contract was concluded. Liability of the Publisher for slightly negligent violations of non-essential obligations is barred.

6.4. The Publisher is liable for damages which arise from malfunctions of internet lines, servers or other facilities only to the extent that such malfunctions lie within the Publisher's sphere of responsibility.

7. Proofs

Proofs are delivered only at the express request of the Customer. The Customer bears the risk that proofs are not delivered in time and that returned corrected proofs are not correct. If the corrected proofs are not received by the Publisher within the period of time specified by the Publisher, then permission to print will be deemed to have been granted when this period of time for receiving corrected proofs has expired.

8. Specimen Copies

After publication, the Customer shall receive a complete copy as documentary evidence. With job and occasional advertisements, the page on which the advertisement appeared will be sent as documentary evidence. If it is no longer to procure a specimen copy, the Publisher will certify in writing that the advertisement was published.

9. Prices

- 9.1. All prices are stated as net prices in addition to which the applicable statutory value added tax is to be paid.
- 9.2. Price changes that occur during the period of a 12 month contract with a company go into effect immediately, insofar as nothing else was already agreed.
- 9.3. The preparation of drawings, printing materials and significant changes in submitted printing materials are charged at cost.
- 9.4. Insofar as nothing else is agreed, online advertising is offered at monthly fixed prices. The Publisher does not guarantee particular levels of click rates, ad impressions, leads or other access statistics.

10. Review of Online Advertising

When online advertising is broadcast for the first time, the Customer will review it without delay for proper placement and report any errors to the provider within three working days. Online advertising to which no objections are raised within this period is deemed to have been accepted.

11. Cancellation of Online Advertising

- 11.1. Online advertising which has been ordered can be cancelled before the agreed date of first broadcast. Cancellation must be made in writing.
- 11.2. Cancellations received more than 8 weeks before the date of first broadcast are free of charge. Otherwise, the Publisher is entitled to invoice cancellation fees as follows:
 - cancellation between 8 weeks and 4 weeks plus 1 day before first broadcast: 50 % of the net order value,
 - cancellation between 4 weeks and 1 week plus 1 day before first broadcast: 75 % of the net order value,
 - cancellation 1 week or less before first broadcast: 100 % of the net order value.

12. Reduced Print Runs

A reduced print run constitutes a defect that justifies a price reduction only if the shortfall is 20 % or more with a print run of up to 50,000 copies. Then the price reduction is proportional to the shortfall.

13. Payment Conditions

Payments are due in full within 30 days. The Publisher reserves the right to demand advances from new customers.

14. Payment Default

14.1. If payment is not received within 30 days after the date of first appearance, then the Customer enters payment default even if there is no reminder. In a case of payment default by a customer which is an entrepreneur, the Publisher is entitled to charge a standard fee in the amount of 40 euros. This amount will be credited to compensation for damages in the event that the damages are based on the costs of collection. During the period of payment default, customers which are entrepreneurs are also charged default interest in the amount of 9 % above the base interest rate.

14.2. If the Customer is in payment default, the Publisher reserves the right to make further appearances of advertisements dependent on payment of advances even during an ongoing standard advertising contract.

15. Applicable Law and Place of Jurisdiction

- 15.1. This contract is governed by the law of the Federal Republic of Germany.
- 15.2. The place of fulfilment and jurisdiction for business with merchants, legal entities of public law and public law special funds is the legal domicile of the Publisher. If the place of residence or usual abode of the Customer is not known when litigation is filed or if the Customer has moved his, her or its residence or place of usual abode to a location outside the area of applicability of the ZPO (German Code of Civil Procedure), then it is agreed that the place of jurisdiction is the legal domicile of the publisher.

16. Data Processing

During the course of its business activity the Publisher uses a data processing system to process customer data in the framework prescribed by the EU's General Data Protection Regulation (GDPR) as permissible. A data protection officer has been appointed by the Publisher.

17. Other Regulations

The publisher does not take part in alternative dispute resolutions in front of consumer conciliation boards.

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Subject to changes of prices and errors.
The General Terms of Business of VDE VERLAG GMBH apply.

www.vde-verlag.de / www.wichmann-verlag.de

